



 **INTERINVESTMENTS**
Worldwide Corporate Network





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COMPANY OBJECTIVES

1. Corporate International Network
2. National Outreach
3. Florida Area of Service
4. Background Data on Firm
5. Minimum Standards of Performance

SERVICES OFFERED TO CORPORATIONS

1. Relocation Department
2. Commercial Department
3. Short-term Office Space
4. Residential Rental Assistance
5. Area Tours
6. Virtual Tour
7. Group & Individual Move Proposal
8. Individual Counseling Center
9. Services provided by Interinvestments Realty®
10. Suggestion to Corporation

GENERAL SERVICE TO TRANSFEREES

1. Selected Special Qualified Associates
2. Immediate & Ongoing Telephone Contact with Transferee's Family
3. Free Relocation Kit Provided
4. Motel Accommodations
5. Short-term Rentals
6. Transportation to & from airport
7. Pre-qualification & introduction to mortgage lenders
8. Detailed explanation concerning managing company (3rd party Companies) role, if applied
9. Tips for an easy move.

A PROVEN RECORD IN THE INDUSTRY

30 +

Years of experience in the luxury real estate industry

10,340

Total properties sold in South Florida

\$4.1B

The gross volume of homes and condos

455

New Communities that we have represented sales

With **+30 years of success** in the market, we are a team of professionals who can guide you in **the right direction**.



Emilio Cardenal
CEO / Broker



María Andrea Cardenal
CFO



Fabricio Duarte
Operations Director



Santa Lombardi
Training Director



Gabriel Montalvan
Property Manager



Salman Ali
Technology Director



Roberto Villasmil
Referral Program Liaison



Julián Quezada
Central Florida Area Manager



Jaures Naranjo
Property Manager

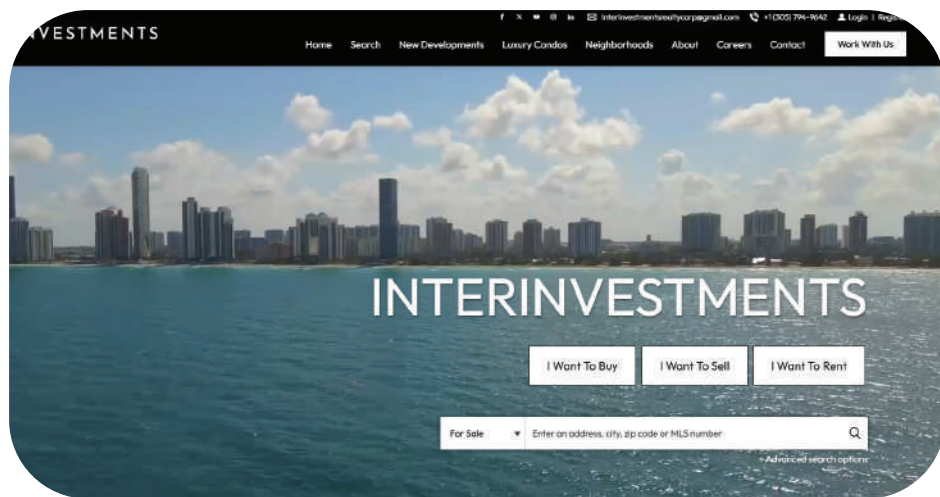


Emilio José Cardenal **CEO / Broker**

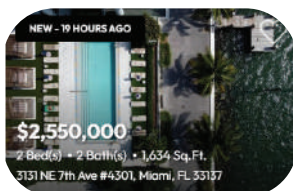
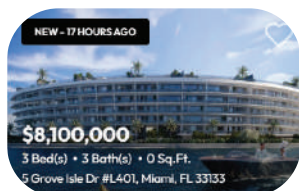
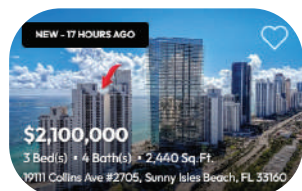
Emilio José Cardenal is a second generation Real Estate Company owner. Emilio Cardenal Sr. started his Real Estate Business in Miami in 1980, specialized in Property Management, Emilio Jr. expanded the sales department for his father's Company and renamed it as **Interinvestments Realty®** in 1992.

Marketing **Strategies**

interinvestments.com



EXCLUSIVE LISTINGS



NEW DEVELOPMENTS



✓ Award winning Website

Professionally designed and well established.

✓ Brokers of all nationalities

Relationship with brokers abroad that generate constant flux of clients.

✓ Advertising

National and International Advertising.

✓ Languages

French, Spanish, German, Russian, Portuguese, Italian, English speaking sales agents in our sales force help our clients feel more comfortable.

✓ Real Estate Information Offices in Shopping Malls

Selective points across the State of Florida.

Find all types of properties in one place!



WATERFRONT HOMES



LUXURY CONDOS



HOMES WITH BOAT DOCKS



GOLF COURSE



Why Interinvestments?

Established Florida real estate company with a team of **industry experts** at **Interinvestments** can help you make it home. Determine your needs, select properties, and build a diversified portfolio for long-term growth.

Whether you're buying your dream home or selling to start a new chapter,
Interinvestments Realty is here for you!

INTERINVESTMENTS

- ✓ Company has a **well-defined business plan**.
- ✓ Company has an adequate support system for their sales agents and operations.
- ✓ Company has an effective “in-house” training center with full time trainers.
- ✓ Company has a well-defined, competent managed **advertising program**.
- ✓ Company has a plan for an on going public relations in the market area.
- ✓ The Company **management stays informed** and involved with all activities, making the decision of which systems, tools and programs will be used.
- ✓ Company encourages their agents to specialize in different areas.
- ✓ Broker supervises all activities.

South Florida has been considered a hub for international trade and tourism. We are in full bloom, from technology to the arts.



We have been recognized in **International markets** and also as one of the Real Estates Offices with **most sales in La Florida**.

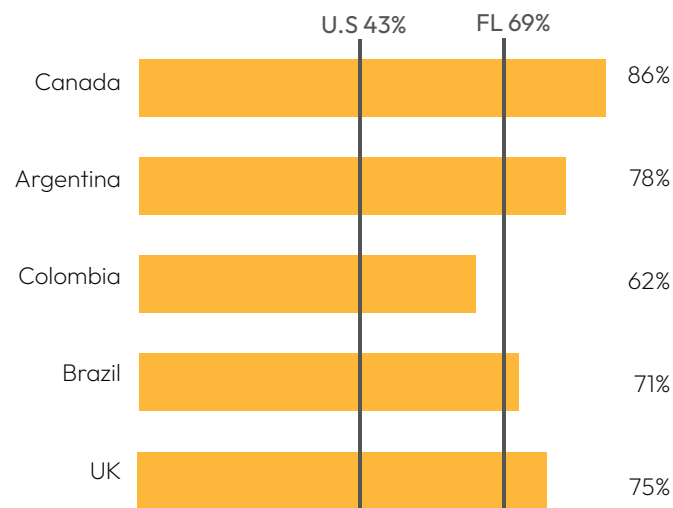
2024 & 2025

Was the **most successful**
period in the **history** of **Interinvestments Realty®**

“**Success**”, of course is a relative term. The meaning differs with individuals as well as organizations. I

n terms of gross closed business and commissions earned, **2024 – 2025** was the highest ever and our sales force grew from **202** to **325** Associates.

Buyers in Florida Mostly Non-Residents



Non-Resident Buyers (Type A) as a share of All International Buyers in Top 5 Buyer Countries

Still, we view success as a journey; a challenge to change, to grow and to achieve!

To go far beyond monetary results!

Success to us is being a part of something that is achieving superior results, being an integral part of a family, team or organization that is accomplishing great things!

There is a feeling of vitality and energy in **Interinvestments Realty®** that will provide for each of us opportunity to change, to grow and to achieve!





Requirements For Corporate Team Network Handling Transferees' Business

Buyers in Florida Mostly Non-Residents

1. At least two years in the firm with previous experience handling referrals.
2. Abide to the written relocation policy guideline in the company policy manual.
3. Only full time associates will handle transferees.
4. Brokers will provide market analysis on the property that transferees are interested.
5. Associates handling transferees should maintain a minimum standard of performance as outlined in the company policy manual.

Advantage Of Our Relocation Department

1. The Interinvestments Realty® relocation network has one of the industry highest sales prices.
2. Commercial Division
3. Property Management Department
4. Local and International Website
5. Experienced Rental Department
6. Contacts Worldwide
7. Specialized in Broker to Broker Referrals.
8. Serves Global Markets
9. Serves Corporate Clients

Delivers Domestic & International Services Including But Not Limited To:

2. Group Move Services
3. Marketing Assistance
4. Home Sale
5. Transportation



Does Your Corporation Need New Space?

Office Properties

Interinvestments Realty® provides comprehensive office space solutions in Florida. We cater to all business needs, from small condos to large office buildings in prime locations.

Industrial Properties

We support companies in locating ideal industrial properties, considering essential factors such as location, logistics, and workforce, from small warehouses to large facilities.

Retail Properties

Interinvestments Realty® assists in buying or selling retail spaces, analyzing crucial elements like demographics and management, ensuring your investment decision is well-informed.

Group & Individual Move Proposal

For relocating families, we recommend conducting group presentations in the originating cities to showcase available apartments and address any inquiries with an expert.



Realtor®-Associate Selection

Interinvestments Realty® carefully selects Realtor®-Associates for relocating families, ensuring dedicated support throughout the house hunting process without pressure.

Relocation Counseling Center

A permanent relocation counseling center in Miami offers valuable resources on housing, taxes, and schools, along with an engaging multimedia presentation for prospective buyers.

Relocation Training

New Sales Associates Undergo An 80-Hour Training Course, With Additional 40-Hour Relocation Training For Those In Corporate Relocation, Ensuring Comprehensive Knowledge And Support.

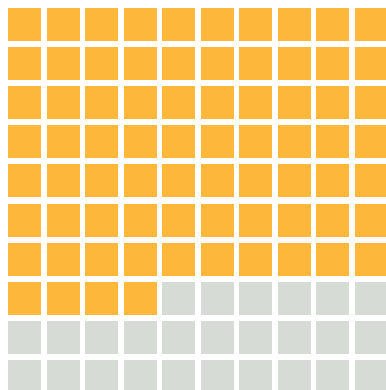
- Temporary housing
- New homes
- Check and Compare Home Prices
- Free market analysis
- City profile report (Cost of living/Taxes/Crime, Rate/ Education)
- Comparison between 2 cities (Home city & Transferred city)
- Cost of living
- Financial ability
- Analyze personal credit report free
- Free mortgage quotes
- Find a mover
- Find a storage provider
- Repairs, Cleaning, Pest control
- Find an auto mover
- Free Insurance quotes
- Child Care & School Information in the areas
- Tax advisor
- Attorney
- Counselor
- Save on your move
- Find an auto mover
- Recommend 3 different dependable inspection companies in the area
- Tips on how to report your moving expenses to the IRS
- City tours
- Hotel arrangements
- Realtor® assistance
- Recommendations on where to Eat/Shop/Get a haircut, etc.
- Education info packages

Florida's International Buyers Expect to Rent or Visit

Share of International Buyer Purchases for Income or Vacation Use

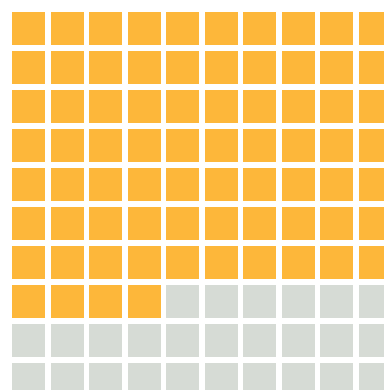
Florida

74%



U.S.

45%





Attractions

American Police Hall
Of Fame.
Art Deco Historic
District (Welcome
Center).
Barnacle State.
Historic Site.
Bayside Marketplace.
Biscayne National
Park.
Black Heritage.

Stadiums & Arenas

Kaseya Center.
Pro-Player Stadium.
National Car Rental
Center.
Convention Center.
Orange Bowl.
Homestead Miami
Speedway.
Tennis Center At
Crandon Park.

Art Museums

African Heritage
Cultural Arts Center.
Art Center/South
Florida.
The Art Museum At
Florida Int'L University.
Bacardi Art Gallery.
Bass Museum Of Art.
Centre Gallery.
Concert Association Of
Florida.

Music

Florida Philharmonic
Orchestra.
Florida Grand Opera.
Florida Youth
Orchestra.
Miami Chamber
Symphony.
Adrienne Arsht Center
for Performing Arts.

Banking References

Truist Bank of Miami
10690 NW 12 st.
Miami, FL 33172
305.591.8516

Wells Fargo
10781 W Flagler
Miami, FL 33174
305.229.2030

Main Office

790 NW 107th Ave Suite
107, Miami, FL 33172.



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